The Management Quest Online ISSN: 2581-6632

Vol.6. Issue 1. October 2023 - March 2024

# An Empirical Study on Sustainability of Outsourcing in Banking Sector in India Based on Risk -Benefit Analysis

V Siji\* Vani Kamath\*\*

#### **ABSTRACT**

The last two decades have witnessed an immense increase in competition in the banking industry. This has given rise to an intense quest to embrace strategic innovation techniques and technology to maintain their existing market share and continue on the path of sustainable development. Outsourcing is one such strategic innovation technique that has emerged as one such solution that reduces the pressure on banks globally to operate profitably and efficiently. This article aims to explore what outsourcing can offer today and will continue to provide in the future to the banking sector to have a beneficial effect on the financial domain. The purpose of this study is to explore the strategic considerations in the process of outsourcing and analyse the benefits and threats faced by the banks in its implementation. Data analysis is done with the help of ANOVA to compare the advantages and the challenges associated with outsourcing to the banking industry in India. A complete empirical study has been conducted on the sustainability of outsourcing taking into account the entire universe of risk and opportunities associated with outsourcing in the banking sector. The findings of the study reflect that the offered benefits have a higher influence compared to the perceived risks. The outcome also paved a way to construct a strong risk benefit model to mitigate the risk for the smooth functioning of the Indian banking sector with proper harnessing of outsourcing activities.

**Keywords:** Outsourcing, Performance, Risk Management, Sustainability, Riskbenefit Analysis

#### INTRODUCTION

The banking industry in India has experienced notable growth in the modern era, prompting financial institutions to adopt various strategies to maintain competitiveness and enhance operational efficiency. One such strategy is outsourcing, which allows banks to delegate certain functions to external service providers. Outsourcing has become a prevalent practice in the banking industry in India as institutions seek to improve efficiency, reduce costs, and focus on core competencies. However, this strategy also introduces certain risks that need to be carefully managed to ensure its long-term sustainability.

<sup>\*</sup> Assistant Professor, School of Management, DY Patil Deemed to be University, New Mumbai

<sup>\*\*</sup> Dean, School of Management, DY Patil Deemed to be University, New Mumbai

This study aims to investigate the sustainability of the outsourcing system in the Indian banking industry through a comprehensive risk-benefit analysis. By examining the potential risks and benefits associated with outsourcing, this research seeks to furnish decision-makers with valuable information and stakeholders in the industry. The introduction presents an outline of the growth of the Indian banking sector, the importance of outsourcing in achieving operational excellence, and the rationale behind conducting the study. It also defines the research objectives, scope, and methodology adopted for the study.

#### **OBJECTIVES OF THE STUDY**

- 1. To evaluate the extent of outsourcing practices in the Indian banking sector and identify the key functions commonly outsourced by banks.
- To analyze the risks associated with outsourcing in the banking industry in India, including data security, regulatory compliance, vendor dependency, operational risks, and reputational risks.
- 3. To evaluate the benefits derived from outsourcing in the Indian banking sector, focusing on cost reduction, improved operational efficiency, access to specialized expertise, scalability, and enhanced service quality.
- 4. To examine the influence of outsourcing on customer experience and satisfaction in the banking sector, examine how outsourced processes influence customer interactions and perceptions.
- 5. To provide evidence-based recommendations and best practices for banks in India to effectively manage outsourcing risks while maximizing the benefits, thereby enhancing the sustainability of outsourcing practices in the banking industry.

Thus, based on these objectives, the findings of the study will contribute to informed decision-making and foster best practices for financial institutions seeking to optimize outsourcing strategies in an increasingly competitive and dynamic environment.

# HYPOTHESIS OF THE STUDY

1.  $H_{01}$ : There is no significant relationship between the extent of outsourcing in the Indian banking sector and the level of operational efficiency.

 $H_{11}$ : There is a significant positive relationship between the extent of outsourcing in the Indian banking sector and the level of operational efficiency.

2.  $H_{02}$ : There is no drastic impact of the risks linked with outsourcing on the level of data security and privacy breaches in the banking industry in India.

 $H_{12}$ : There is drastic impact of the threats linked with outsourcing on the level of data security and privacy breaches in the banking industry in India

3.  $H_{03}$ : The benefits derived from outsourcing in the Indian banking sector do not significantly impact on customer satisfaction and experience.

H<sub>13</sub>: The benefits derived from outsourcing in the Indian banking industry significantly affect customer satisfaction and experience.

4.  $H_{04}$ : There is no crucial difference in the risks and benefits of outsourcing between private and public sector banks in India.

 $H_{14}$ : There is a crucial difference in the risks and benefits of outsourcing between private and public sector banks in India.

 $5.\ H_{05}$ : Effective risk management practices do not significantly influence the sustainability of outsourcing policies and procedures in the Indian banking sector.  $H_{15}$ : Effective risk management practices significantly influence the sustainability of

outsourcing policies and procedures in the Indian banking sector.

#### LITERATURE REVIEW

This literature review aims to synthesize existing research and studies on the risks and benefits of outsourcing in the Indian banking industry, providing a foundation for the empirical study on its sustainability.

In the last two decades, the Reserve Bank of India (RBI) has regularly developed and issued codes of conduct to be followed by the banks and Non-Banking Financial Company (NBFC) to improve their performances. (RBI Guidelines 2006, RBI Guidelines 2015, RBI Guidelines 2021, RBI Guidelines NBFC)

Academic journals from various disciplines, such as information systems (IS), marketing, human resources, information technology (IT), cloud management, and IS conference proceedings were extensively studied and analyzed during the literature search. Some have focused on the conceptual part (Allen Sandy & Ashok Chandrasekhar 2000; Ashok Deo Bardhan & Cynthia A Kroll 2003), while others have

focused on the risks and benefits of outsourcing (Christine Harland et al. 2004; Nash Riggins 2019; Gulzhanat Tayauona 2012). Among those researchers, some have solely focused on a particular demographic area (Adam Mohd Suhaimi et al. 2007), while some others have studied on penetration in operation outsourcing only (Lancellotti R et al. 2003).

The reviewed articles were classified using five categories.

- 1. Based on overview and conceptual design
- 2. Based on the demographic area
- 3. Based on applications and benefits
- 4. Based on the area of application
- 5. Based on outlook over risk and challenges

#### STUDY BASED ON GENERAL OVERVIEW AND CONCEPTUAL DESIGN

The first category, deals with the history of outsourcing, behavioural issues, and describes the general perceptions, decisions, acceptance and diffusion of outsourcing applications. It covers articles that deal with general introduction and foundational concepts of outsourcing. Allen Sandy and Ashok Chandrashekhar, 2000, depict how outsourcing has penetrated in every sector and became a necessity and explain the change that gave rise to outsourcing. The study was very general and couldn't provide information about the effects of outsourcing in banks in particular.

Richard C. Insinga and Michael Werle, 2000 addressed the linking of outsourcing to business strategy. Lancellotti, R. et al. 2003, analysed the relevance of outsourcing and addressed the value created by outsourcing and the barriers to its successful implementation; the degree of viability of outsourcing across specific services and functions; and likely developments in the outsourcing market. But the paper lacks a thorough and empirically validated understanding of the risks of outsourcing, especially concerning business processes.

#### STUDY OF OUTSOURCING ON A DEMOGRAPHIC AREA

Many authors have conducted their studies on a particular country, state or region to understand the impact of outsourcing and its effectiveness. The classified 14 papers on this particular theme addressed different demographic areas and arrived at different

findings due to the difference in the culture, tradition and the rules being followed in that particular location.

Ang Soon and Detmar W. Straub, 1998, conducted a study of the U. S. Banking industry and the production cost, transaction cost, and financial slack were examined simultaneously to understand what influences the outsourcing decision. The limitation of the study was that it was a cross-sectional study and the degree of outsourcing influencing the perceptions of transaction costs and other costs were taken into account but focused solely on efficient organizational boundaries and ignored other factors. A study on outsourcing practices of the Kenyan banking sector was done by Dulacha G. Barako & Peter K. Gatere, 2008. The study focused on outsourcing practices in the banking industry and the urgent need for regulatory guidelines to control it, but a more pragmatic review and analysis could have benefited the study. The study was limited to the extent that its focus was on a specific country and its regulations.

# STUDY ON THE BENEFITS OF OUTSOURCING

This theme broadly depicts the studies that analysed the benefits of outsourcing on the financial, technical and human aspects in almost all the segments of business. These papers describe the core competencies, turning non-profit activities into profit-generating activities, and cost reduction as the major advantages of outsourcing.

Dr. John Sullivan, 2006, measured the effectiveness of outsourcing in his study which focused on the development of well executed metrics which helped outsourcing meet its stated goals. But the paper deals only with the implementation of the matrix system in the outsourcing business, without studying the merits and demerits in the banking scenario in particular.

Nash Riggins, 2019, describes the prospects associated with opting to outsourcing essential back office jobs at banks and how it simplifies and streamlines their otherwise fragmented treasury departments, but the article lacked a look into the outsourcing risks and how to mitigate those risks.

# STUDY ON OUTSOURCING IN DIFFERENT AREAS OF SPECIALISATION:

Papers grouped under the research based on an area of specialization theme focused on how outsourcing policies and strategies operate for different departments. This section captured 20 papers, out of which 11 focused primarily on IS outsourcing. Three topics emerged in this theme, which garners the importance of HR outsourcing. The rest of the papers addressed department-specific outsourcing, which includes cloud outsourcing, security services outsourcing, regulatory outsourcing and financial outsourcing.

Adam Mohd Suhaimi et al. 2007, focused on IS outsourcing, its policies and guidelines for risk management and steps to mitigate the risk. There are literature papers which focus on surveys about information systems (IS) outsourcing to study provider's understanding of clients' objectives and choosing the right provider (Lingmin Jiang & Ruiqiong Zhong, 2017), but all these studies is based on historical data comparison and might not work for all situations and departments. The scope of outsourcing in other areas and the impact on the performance of banks indulging in outsourcing could be included. Absence of sufficient literature to discuss the performance of banks in respect to other departments where outsourcing plays a crucial role.

# STUDY ON THE RISKS ASSOCIATED WITH OUTSOURCING

Hoecht.A, P. Trott, 2006, investigates the innovation-related risks that can arise from strategic outsourcing & adopts a trust, collaboration & network perspective for analysis. Hugh C. Kelly & Daniel E. Nolle, 2003, summarizes cross border outsourcing and risk management for banks and guidance in the context of the rapid growth in outsourcing in the banking industry. There is no analysis on the pros and cons associated with the potential outsourcing of a business function in order to maximize satisfaction and achieve the expected benefits.

Michael H. Grote, Florian A. Täube, 2007, points out the demerits of outsourcing in investment banking. Mehrdad Alipour,Baqer Kord, Elnaz Tofighi, 2011, detect the risks and study their effects on banks outsourcing process, in which the dependent variable is business process outsourcing and independent variable is the risk and statistical methods used are correlation coefficient and regression analysis. Possible solutions to outsourcing problems from a competence view should be suggested in this article so that outsourcing can be utilized as a better business strategy.

Ravi Kumar Jain, Ramachandran Natarajan, 2011, highlighted the key factors related to the benefits, risks, roadblocks, and criticality of outsourcing in banks. Suryanarayan Mohapatra, 2013, assessed the risk measuring techniques by using the factor analysis

method. These studies were conducted on Indian banks as these articles missed on providing an overview to reach an optimum level of outsourcing in the banking industry.

The article by Meera. S & Sankaran K, 2015, Poonam Rautela, Madhulika P Sarkar and Rekha Goel, 2021, provides insights on issues and challenges in outsourcing of financial services particularly both private and public sectors in India, to enhance their performance. There is scope for further study on customer relationship policies and the credibility of private and public banks and the impact of outsourcing on the performance of Indian banks.

#### RISK ANALYSIS

In this part, the study identifies and evaluates the potential risks associated with outsourcing in the Indian banking sector. It covers various dimensions of risk, including data security and privacy, regulatory compliance, reputation risk, operational risk, and vendor dependency. The outsourcing of critical functions in the banking sector also exposes institutions to various risks. Data security and privacy breaches are among the most significant concerns, considering the sensitivity of financial information. Regulatory compliance is another major risk, as banks must ensure that outsourced processes meet all applicable legal and industry requirements. Vendor dependency is also an issue, where over-reliance on external providers may hinder a bank's ability to switch vendors if needed. Additionally, there is a risk of reputational damage if an outsourced service provider fails to deliver expected results or faces negative publicity.

- a. Data Security and Privacy: The risk of unauthorized access, data breaches, and loss of sensitive customer information.
- b. Regulatory Compliance: The risk of non-compliance with financial regulations and data protection laws.
- c. Vendor Dependency: The risk of over-reliance on a specific vendor, leading to operational vulnerabilities.
- d. Operational Risks: The risk of disruptions to critical banking functions due to outsourced processes.
- e. Reputational Risks: The risk of negative public perception if an outsourced service provider fails to deliver or faces controversies.

- f. Legal and Contractual Risks: The risk of contractual disputes or breaches that may impact the service quality or continuity.
- g. Currency and Country Risks: The risk of fluctuations in exchange rates and geopolitical uncertainties in the outsourcing location.

# BENEFIT ANALYSIS

The benefit analysis focuses on quantifying the advantages and positive impacts of outsourcing in the banking sector. This includes cost reduction, enhanced service quality, access to specialized expertise, scalability, and improved customer experience.

- a. Cost Reduction: Evaluate cost savings achieved through outsourcing, such as reduced operational expenses and lower infrastructure investments.
- b. Enhanced Efficiency: Assess improvements in process efficiency and productivity gained by leveraging specialized expertise and advanced technology from outsourcing partners.
- c. Access to Expertise: Examine the advantages of accessing specialized skills and domain knowledge from external service providers, which may not be available in-house.
- d. Scalability: Analyze the flexibility and scalability achieved through outsourcing, allowing banks to adjust resources based on changing demands.
- e. Strategic Focus: Evaluate the benefits of outsourcing non-core functions, enabling banks to focus on their core competencies and strategic initiatives.
- f. Service Quality: Measure improvements in service quality and customer satisfaction resulting from outsourced processes.
- g. Innovation: Assess the potential for innovation and access to cutting-edge technologies that outsourcing can bring to the banking sector.

#### **RISK-BENEFIT ANALYSIS**

Conducting a risk-benefit analysis involves quantifying and comparing the potential risks and benefits associated with outsourcing in the banking sector. This can be done by assigning numerical scores to different risk factors (e.g., data security, regulatory compliance) and benefit factors (e.g., cost reduction, service quality) and then calculating an overall risk-benefit ratio for each outsourcing arrangement.

#### RESEARCH METHODOLOGY

The research methodology outlines the approach used for data collection, analysis, and interpretation. It specifies the sources of data, sample size, and the analytical tools utilized for the risk-benefit analysis. It can help uncover patterns and group variables that are related to specific aspects of outsourcing sustainability.

Data Collection: Primary data is collected through surveys and questionnaires conducted on a sample of bank employees and bank customers. The chosen representative sample of banks employees are from various private and public banks in India, having fairly good experience with outsourcing practices. The sample includes a mix of employees and customers from public, private, and cooperative banks to capture different perspectives and practices. The respondents have rated their perceived benefits and risks of outsourcing on a numerical scale (Likert scale e.g., 1 to 5) for each type of function outsourced, such as IT services, ATM services, credit card servicing, call center functions, etc.

From the qualitative data obtained from interviews or open-ended survey questions, structured data analysis can be applied to identify themes, patterns, and insights related to outsourcing practices and perceptions of risks and benefits.

# **DATA ANALYSIS**

Pre-processing of the data is done to ensure data cleanliness and a check on any missing or outlier values in the responses. For an empirical study on the sustainability of outsourcing in the banking sector in India based on risk-benefit analysis, several data analysis techniques can be applied to examine the relationships between variables and test the research hypotheses. In this study, the Analysis of Variance (ANOVA) test and Correlation test are used. The choice of apt data analysis techniques depends on the research questions, the data collection methods, and the objectives of the study. Combining multiple analysis techniques can provide a comprehensive and robust assessment of the sustainability of outsourcing in the banking sector in India. By the ANOVA test, the means of the perceived benefits are compared between the different groups (types of functions outsourced). The test will determine whether there is a statistically significant difference in the perceived benefits

Correlation analysis helps to ascertain the connection and relation between different variables. It is used to assess whether there is a correlation between the extent of outsourcing and operational efficiency, or if there is a relationship between outsourcing risks and customer satisfaction. This study can further help to identify significant predictors of outsourcing outcomes and provide insights into how certain factors influence sustainability.

# **Hypothesis Testing - 1**

 $H_{01}$ : There is no substantial correlation between the extent of outsourcing in the Indian banking sector and the level of operational efficiency.

 $H_{11}$ : There is a substantial positive correlation between the extent of outsourcing in the Indian banking sector and the level of operational efficiency.

		Correlations	
		Number of outsourced activities	Level of operational efficiency
	Pearson Correlation	1	0.225
	Sig. (2-tailed)	-	0.168
Number of outsourced activities	Sum of Squares and Cross-products	13.377	5.034
	Covariance	0.352	0.132
	N	239	239
	Pearson Correlation	0.225	1
	Sig. (2-tailed)	0.168	-
Level of operational efficiency	Sum of Squares and Cross-products	5.034	37.409
	Covariance	0.132	0.984
i	N	239	239

# Interpretation

The significance level is more than 0.05, hence the null hypothesis is accepted and the alternate hypothesis is rejected. The study shows that there is no substantial relationship between the extent of outsourcing in the Indian banking sector and the

level of operational efficiency. This exercise emphasises that increasing the level of outsourcing and indulging in excessive level of outsourcing will not increase the level of operational efficiency of the banks. From the data analysis, it is interpreted to reap the benefits of outsourcing, a bank should establish a futuristic performance measurement system to confirm that the service provider operates in a performance area and that it provides the bank with the expected operational and organisational value. A well formulated performance measurement system will also provide key stakeholders with metrics to measure existing performance against proposed goals and objectives.

# **Hypothesis Testing – 2**

 $H_{02}$ : There is no significant impact of the threats linked to third party outsourcing on the level of data security and privacy breaches in the banking industry in India

 $H_{12}$ : There is a significant impact of the threats linked to third party outsourcing on the level of data security and privacy breaches in the banking industry in India

# i. ANOVA test (Category: private and public sector bank)

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	9.800	104	2.450	3.108	.028
Within Groups	26.800	134	.788		
Total	36.600	238			

# ii. ANOVA test (Number of outsourced activities)

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	11.241	118	2.810	3.768	.012
Within Groups	25.359	120	.746		
Total	36.600	238			

# Interpretation

The significance level of the above cases is less than 0.05, the null hypothesis is rejected. The pilot study confirms that there is a drastic impact of the threats associated with third-party outsourcing on the level of data security and privacy breaches in the banking industry in India. Outsourcing involves sharing sensitive customer data with third-party service providers. If these providers do not have robust cyber security

measures, they become potential targets for cybercriminals, leading to data breaches and potential theft of customer information.

# **Hypothesis Testing – 3**

 $H_{03}$ : The benefits derived from outsourcing in the Indian banking sector do not significantly impact on customer satisfaction and experience.

 $H_{13}$ : The benefits derived from outsourcing in the Indian banking sector significantly impact customer satisfaction and experience.

# i) ANOVA test (Qualification of customers)

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	15.237	103	5.079	13.259	<.001
Within Groups	13.407	135	.383		
Total	28.643	238			

# ii) ANOVA test (Category: Employment of customers)

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	11.010	104	2.753	5.307	.002
Within Groups	17.633	134	.519		
Total	28.643	238			

# **Interpretation**

The significance level for all the above cases is less than 0.05, the null hypothesis is rejected. The pilot study confirms that the benefits derived from outsourcing in the Indian banking sector significantly impact customer satisfaction and experience.

It is important to note that while outsourcing benefits can positively impact customer satisfaction, effective vendor management and service level agreements are crucial to maintaining service quality and ensuring a seamless customer experience. Additionally, transparency and effective communication with customers about outsourced services can foster trust and further enhance satisfaction levels. By strategically utilizing outsourcing to optimize customer services, banks can strengthen their competitive position and build long-lasting relationships with their customers in the Indian banking sector.

# **Hypothesis Testing - 4**

 $H_{04}$ : There is no significant difference in the risks and benefits of outsourcing between private and public sector banks in India.

 $H_{14}$ : There is a significant difference in the risks and benefits of outsourcing between private and public sector banks in India.

# i) ANOVA test (Category of banks- Public and Private Banks)

	Sum of Squares	Df	Mean Square	F	Sig.
Between Groups	10.319	3	3.440	3.644	.022
Within Groups	33.040	35	.944		
Total	43.359	38			

# ii) ANOVA test (Location of banks- Rural, Semi Urban and Urban)

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	16.973	153	5.658	10.089	<.001
Within Groups	19.627	85	.561		
Total	36.600	238			

# Interpretation

The significance level for all the cases is less than 0.05, the null hypothesis is rejected. The pilot study confirms that there is significant difference in the risks and benefits of outsourcing between private and public banks in India.

It indicates that these two categories of banks have distinct approaches to outsourcing practices. The reasons for the differences can be attributed to various factors, including differences in organizational structures, risk management strategies, regulatory compliance, and outsourcing strategies.

# **Hypothesis Testing - 5**

H<sub>05</sub>: Effective risk management practices do not significantly influence the sustainability of outsourcing policies, procedures and practices in the Indian banking industry.

 $H_{15}$ : Effective risk management practices significantly influence the sustainability of outsourcing policies, procedures and practices in the Indian banking industry.

# i) ANOVA test (Experience of staff)

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	11.946	4	2.987	6.081	<.001
Within Groups	16.697	34	.491		
Total	28.643	38			

# ii) ANOVA test (Level of hierarchy of the staff)

	Sum of Squares	Df	Mean Square	F	Sig.
Between Groups	11.059	4	2.765	2.910	.036
Within Groups	32.300	34	.950		
Total	43.359	38			

# iii) ANOVA test (Gender of staff)

	Sum of Squares	Df	Mean Square	F	Sig.
Between Groups	9.893	3	3.298	3.449	.027
Within Groups	33.466	35	.956		
Total	43.359	38			

# Interpretation

The significance level for all the above three cases is less than 0.05, the null hypothesis is rejected. Hence, the study depicts that effective risk management practices have a significant influence on the sustainability of outsourcing policies, procedures and practices in the Indian banking sector.

When banks implement robust risk management strategies, they can better mitigate potential risks associated with outsourcing, leading to more sustainable and successful outsourcing arrangements. By adopting effective risk management practices, banks in the Indian banking sector can foster sustainable outsourcing practices. A well-managed outsourcing strategy ensures that the potential benefits of outsourcing are maximized while minimizing the adverse impacts of risks, ultimately contributing to the long-term success and competitiveness of the banking sector.

#### FINDINGS OF THE STUDY

The results of the ANOVA test provide valuable insights into how different types of outsourcing functions impact the perceived benefits in the banking sector. This information can help banks in India make informed decisions about their outsourcing strategies and identify which functions are more likely to yield higher benefits for their specific needs and goals.

# **CONCLUSION**

The conclusion summarizes the key findings of the study and their implications for the sustainability of outsourcing policies and procedures in the Indian banking industry. This section also presents the empirical results obtained from the risk-benefit analysis. It highlights the major risks faced by banks due to outsourcing practices and the corresponding benefits they have gained.

There is no positive relation between the extent of outsourcing in the Indian banking industry and the level of operational efficiency. The study may reveal that outsourcing provides access to specialized skills and domain knowledge that may not be readily available within the bank, leading to improved service quality and innovation. There is a significant impact of the threats linked with outsourcing on the level of data security and privacy breaches in the banking industry in India. The study indicates that banks need to carefully manage reputational risks associated with outsourcing, particularly if the outsourcing partner's actions or performance impact customer trust and perception.

The benefits derived from outsourcing in the Indian banking sector significantly impact customer satisfaction and experience. Banks may experience improved process efficiency and faster service delivery by leveraging the expertise of outsourcing partners, leading to streamlined operations and enhanced customer experiences.

There is implicit variation in the risks and benefits of outsourcing between private and public sector banks in India. The study may identify potential concerns regarding over-reliance on specific vendors, which could pose operational vulnerabilities if the relationship with the vendor becomes strained or if the vendor experiences financial difficulties. The risks and benefits of outsourcing vary among different banks based

on their unique outsourcing strategies, risk management practices, and operational contexts. Risk management is an ongoing process. Banks should continuously monitor the performance of outsourcing partners, regularly assess risks, and adapt risk mitigation strategies as needed. Effective risk management involves establishing clear and comprehensive contractual terms that outline the responsibilities and liabilities of both the bank and the outsourcing partner. These contracts should include provisions for addressing potential breaches and dispute resolution.

Effective risk management practices significantly influence the sustainability of outsourcing policies and procedures in the Indian banking industry. This study will help to assess the long-term impact of outsourcing on the bank's competitive position, growth potential, and overall sustainability in the dynamic banking sector.

#### RECOMMENDATIONS & FUTURE SCOPE

The recommendation section interprets the results and provides insights into the sustainability of third party outsourcing in the Indian banking industry. It compares the risks and benefits, identifies trade-offs, and discusses factors influencing the success of outsourcing initiatives.

It also suggests avenues for future research to deepen the understanding of this evolving domain.

By undertaking a systematic risk-benefit analysis, this empirical study endeavors to provide crucial insights into the long-term viability of outsourcing in the Indian banking sector, ultimately assisting financial institutions in making informed decisions for sustainable growth and success.

Based on the study's findings, this section proposes practical recommendations and best practices to optimize outsourcing strategies in the Indian banking sector. It aims to guide decision-makers in minimizing risks while maximizing the benefits.

#### REFERENCES

Adam Mohd Suhaimi, Husnayati Hussin and Muzzafar Mustaffa (2007)-Information systems outsourcing: Motivations and the implementation strategy in a Malaysian bank, Business Process Management, Journal Vol. 13 No. 5

- Allen Sandy and Ashok Chandrashekhar (2000)- Outsourcing Services: The contract is just the beginning Business Horizons, March-April 2000
- Ang Soon and Detmar W. Straub (1998), Production and Transaction Economies and IS Outsourcing: A Study of the U. S. Banking Industry, MIS Quarterly, Vol. 22, No. 4
- Christine Harland, Louise Knight, Richard Lamming, Helen Walker (2005),
  Outsourcing: assessing the risks and benefits for organizations, sectors and nations,
  International Journal of Operations & Production Management · September 2005
- Dulacha G. Barako, Peter K. Gatere (2008), Outsourcing practices of the Kenyan banking sector, African Journal of Accounting, Economics, Finance and Banking Research, Vol. 2, No. 2, April 2008
- Hoecht.A, P. Trott (2006) Innovation risks of strategic outsourcing, Technovation 26 (2006)
- Hugh C. Kelly & Daniel E. Nolle (2003), Cross-border outsourcing and risk management for banks, Journal of financial transformation - August 2003
- Dr. John Sullivan (2006) Measuring the Effectiveness of Outsourcing, DrJohnSullivan.com, Aug 21,2006
- Lancellotti, R., Schein, O., Spang, S., & Stadler, V (2003), ICT and operations outsourcing in banking., WIRTSCHAFTSINFORMATIK 45 (2003) 2,S
- Lingmin Jiang & Ruiqiong Zhong (2017), Study on Management and Evaluation of Bank IT Outsourcing, 6th International Conference on Industrial Technology and Management, 2017
- Meera. S, Sankaran K,(2015), An evaluative study of outsourcing of operations by banks in India, Manonmaniam Sundaranar University
- Mehrdad Alipour, Baqer Kord, Elnaz Tofighi (2011), A study of different types of business risks and their effects on banks' outsourcing processes (Case Study: Tejarat bank in Iran), International Journal of Business and Social Science Vol. 2 No. 12July 2011
- Michael H. Grote, Florian A. Täube (2007), When outsourcing is not an option: International relocation of investment bank research — Or isn't it?, Journal of International Management 13 (2007)

- Nash Riggins (2019) , Outsourcing and the banking sector: Problems and prospects, The Global Treasurer, February 11, 2019
- Poonam Rautela, Madhulika P Sarkar and Rekha Goel (2021), A Comparative Study of Outsourcing Policies Of Public Sector Banks and Private Banks in India, Indira Gandhi National Open University IGNOU
- Ravi Kumar Jain, Ramachandran Natarajan, (2011), Factors influencing outsourcing decisions: a study of the banking sector in India, Strategic Outsourcing: An International Journal Vol. 4 No. 3, 2011
- Richard C. Insinga and Michael }. WeiJe, (2000) Linking outsourcing to business strategy, Academy of Management Executive, 2000, Vol. 14, No. 4
- Suryanarayan Mohapatra(2013) Outsourcing: Assessing the risk dimensions An empirical study of the Indian Banking Sector, ICFAI Business School (IBS), Deemed to be University, Hyderabad, India